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USA

The Global Experts in
Transport & Logistics
Providing

Executive Search - Consulting Services - Mergers & Acquisitions

"At adi, Management Consulting means far more than offering mere Advice. We create AND implement Practical Solutions and verify the Achieved Results!"

Management Consulting

Our clients enjoy the benefits of our extensive worldwide logistics services industry experience and our practical hands-on approach which can cover all or any segment of the following: Business Analysis and Strategic Planning, Validating Existing or Creating New Business Plans, Optimizing and Streamlining Organizational Structures, Productivity and Efficiency Studies, as well as S.W.O.T (Strengths, Weaknesses, Opportunities, and Threats) Analysis.

Analysis, Strategy, and Organization

Analysis and Design of Business and Product Strategies
Evaluation and Alignment of Organizational Structures and Workflows

Development and Implementation of Processes for Aligning the Product Offering with global and local Customer & Market Requirements.

Analysis, Evaluation, and Improvement of Productivity and Efficiency

Evaluation, Recommendation, and Formation of Strategic Alliances

Management of Projects

Review of Existing IT Systems and Strategies

Marketing and Product Development

Local and Global Market Analysis and Strategies

Product Development (Design, Positioning, Implementation)

Profitability Analysis and Controlling

Forwarding and Logistics

Preparation and Administration of RFQs

Sales Training

Design & Implementation of Management Systems

Supply Chain Management



Helmut Berchtold is
President & CEO of
adi Management Consult, Inc.
and a
Principle Partner of the
adi Consult Group.

He has multiple degrees
in business management
and holds an interpreter's
and translator's degree
for English/German

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***"Matching a Candidate's Qualifications,
Aptitude, and Personality with our Client's
Goals and Requirements is our Forte."***

Personnel Consulting

At adi, every search assignment is viewed as a challenge and opportunity at the same time. Our extensive experience in filling international jobs, flexible systems, and sizable database of qualified candidates ensure solid and timely results. Whether working on national or international jobs, our experienced staff can quickly and efficiently satisfy your personnel needs.

Even though the requirements for each search are unique in nature, there are a number of important components to be considered in order to ensure the best possible match. Not only do we identify details such as the company size and structure, job location, detailed job description, and the candidate's required qualifications, we also take great care to understand the company's culture.

Available Services

Executive Search – National and International Jobs
Professional Recruiting – Direct and adi Database Search
Outplacement Services
Temporary to Permanent Placements
Temporary Contract Staffing
Temporary Executives
Assessment On-Line

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***"adi Management Consult is your
competent partner in M & A transactions,
sales or divestitures."***

Mergers & Acquisitions

At adi, Integrity, Discretion, and Mutual Trust are key components in completing smooth and successful transactions.

We support our clients with professional analysis and evaluations of market conditions and country specific company structures. Our expertise covers transactions such as the Sale or Purchase of Companies, Investments and Mergers, Management Buy-In or Buy-Out and Planning of Management Transitions.

Our many years of experience and knowledge of the Transportation and Logistics Industry along with our firm understanding of global markets are critical components of our service offering.

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**Our US-Network serves you with offices
in San Diego (Corporate Office), New York,
Atlanta, Miami, Houston, and Seattle.**



**Globally we reach 83 countries via
our 22 Regional and 35 Branch Offices.**

The adi Group is represent on all continents.